



**GEORGIA TECH FOUNDATION, INC.**

Consolidated Financial Statements

June 30, 2015 and 2014

(With Independent Auditors' Report Thereon)

**GEORGIA TECH FOUNDATION, INC.**

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**KPMG LLP**  
Suite 2000  
303 Peachtree Street, N.E.  
Atlanta, GA 30308-3210

## **Independent Auditors' Report**

The Board of Trustees  
Georgia Tech Foundation, Inc.:

We have audited the accompanying consolidated financial statements of Georgia Tech Foundation, Inc. and subsidiaries, which comprise the consolidated statements of financial position as of June 30, 2015 and 2014, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



*Opinion*

In our opinion, the consolidated financial statements referred to above present fairly in all material respects, the financial position of Georgia Tech Foundation, Inc. and subsidiaries as of June 30, 2015 and 2014, and the results of their operations and their cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

KPMG LLP

Atlanta, Georgia  
September 18, 2015

**GEORGIA TECH FOUNDATION, INC.**

Consolidated Statements of Financial Position

June 30, 2015 and 2014

(In thousands)

<b>Assets</b>	<b>2015</b>	<b>2014</b>
Cash and cash equivalents	\$ 4,584	3,617
Capital reserve funds (notes 4 and 10)	8,524	7,429
Contributions receivable, net (notes 2 and 6)	97,083	49,118
Investments (notes 3 and 10)	1,564,727	1,564,798
Other assets (note 6)	7,311	7,997
Leases receivable (note 4)	163,155	171,552
Contributions receivable from remainder trusts (note 10)	16,052	15,756
Charitable remainder trusts (note 10)	23,005	24,402
Capital assets, net (note 5)	35,104	35,906
Total assets	<u>\$ 1,919,545</u>	<u>1,880,575</u>
<b>Liabilities and Net Assets</b>		
Accounts payable	\$ 7,481	5,328
Commitment payable (note 6)	8,248	8,765
Lines of credit (note 7)	40,498	51,462
Bonds payable, net (notes 4 and 7)	237,129	247,831
Amounts due to life beneficiaries	11,435	12,846
Deferred revenue (note 4)	28,510	31,321
Funds held on behalf of other organization (notes 3, 8, and 10)	109,163	109,862
Other liabilities (note 4)	9,439	8,784
Total liabilities	<u>451,903</u>	<u>476,199</u>
Net assets:		
Unrestricted	111,246	100,413
Temporarily restricted (note 12)	726,906	715,583
Permanently restricted (note 12)	629,490	588,380
	<u>1,467,642</u>	<u>1,404,376</u>
Commitments (notes 3, 4, 6, 7, 8, 14, and 17)		
Total liabilities and net assets	<u>\$ 1,919,545</u>	<u>1,880,575</u>

See accompanying notes to consolidated financial statements.

**GEORGIA TECH FOUNDATION, INC.**

Consolidated Statements of Activities

Years ended June 30, 2015 and 2014

(In thousands)

	2015				2014			
	Unrestricted	Temporarily restricted	Permanently restricted	Total	Unrestricted	Temporarily restricted	Permanently restricted	Total
Revenues:								
Gift income	\$ 6,425	83,261	41,167	130,853	6,099	28,758	27,090	61,947
Other gift income (note 9)	—	—	—	—	—	20,733	23,723	44,456
Lease revenue	13,611	—	—	13,611	13,624	—	—	13,624
Investment income, net of fees	5,312	16,251	165	21,728	5,164	14,108	93	19,365
Net realized/unrealized (loss) gain on investments	1,700	5,828	(57)	7,471	38,987	124,347	1,346	164,680
Change in value of trusts and annuities	(1)	(108)	(479)	(588)	(1)	582	2,730	3,311
Other	1,165	24	314	1,503	1,405	118	104	1,627
Net assets released from restrictions (note 11)	93,933	(93,933)	—	—	80,017	(80,017)	—	—
Total revenues	122,145	11,323	41,110	174,578	145,295	108,629	55,086	309,010
Expenses (note 15):								
Program services	95,496	—	—	95,496	86,669	—	—	86,669
General and administrative (note 15(b))	10,941	—	—	10,941	10,895	—	—	10,895
Fund-raising	4,875	—	—	4,875	4,137	—	—	4,137
Total expenses	111,312	—	—	111,312	101,701	—	—	101,701
Change in net assets	10,833	11,323	41,110	63,266	43,594	108,629	55,086	207,309
Net assets, beginning of year	100,413	715,583	588,380	1,404,376	56,819	606,954	533,294	1,197,067
Net assets, end of year	\$ 111,246	726,906	629,490	1,467,642	100,413	715,583	588,380	1,404,376

See accompanying notes to consolidated financial statements.

**GEORGIA TECH FOUNDATION, INC.**

Consolidated Statements of Cash Flows

Years ended June 30, 2015 and 2014

(In thousands)

	<u>2015</u>	<u>2014</u>
Cash flows from operating activities:		
Change in net assets	\$ 63,266	207,309
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation	1,703	1,653
Accretion/amortization of bond discount and premium	(1,097)	(1,074)
Net realized/unrealized gain on investments	(7,471)	(164,680)
Actuarial loss (gain) on trusts and annuities	588	(3,311)
Contribution of noncash assets	(10,915)	(55,497)
Proceeds from gifts restricted for long-term investment	(28,781)	(33,267)
Proceeds from sale of donated securities not restricted for long-term investment	5,430	2,618
(Increase) decrease in contributions receivable	(47,965)	11,759
Decrease (increase) in other assets	686	(923)
Increase (decrease) in accounts payable	2,153	(489)
Increase (decrease) in other liabilities	655	(1,160)
Decrease in commitment payable	(517)	(507)
Net cash used in operating activities	<u>(22,265)</u>	<u>(37,569)</u>
Cash flows from investing activities:		
Proceeds from the sales and maturities of investments	568,501	575,165
Purchases of investments	(555,938)	(574,501)
(Decrease) increase in funds held on behalf of other organization	(699)	9,341
Increase in revocable gift prior to realization of gift income	—	3,378
(Increase) decrease in capital reserve funds	(1,095)	776
Proceeds from principal payments on leases receivable	5,586	5,290
Purchase of capital assets	(785)	(641)
Net cash provided by investing activities	<u>15,570</u>	<u>18,808</u>
Cash flows from financing activities:		
Proceeds from lines of credit	7,417	15,068
Repayments of lines of credit	(18,381)	(21,794)
Principal repayments of bonds payable	(9,605)	(9,345)
Receipt of cash from trusts	318	445
Payments to life income beneficiaries	(868)	(826)
Proceeds from gifts restricted for long-term investment	28,781	33,267
Net cash provided by financing activities	<u>7,662</u>	<u>16,815</u>
Increase (decrease) in cash and cash equivalents	967	(1,946)
Cash and cash equivalents, beginning of year	<u>3,617</u>	<u>5,563</u>
Cash and cash equivalents, end of year	\$ <u><u>4,584</u></u>	\$ <u><u>3,617</u></u>
Supplemental disclosure of cash flow information:		
Cash paid for interest	\$ 12,135	12,516
Noncash activities:		
Contribution of charitable trusts, annuities	\$ 712	5,217
Contributions of revocable gift	—	44,456
Contribution of real estate	167	—
Contributions of securities	10,036	5,824
Total noncash activities	\$ <u><u>10,915</u></u>	\$ <u><u>55,497</u></u>

See accompanying notes to consolidated financial statements.

## **GEORGIA TECH FOUNDATION, INC.**

### Notes to Consolidated Financial Statements

June 30, 2015 and 2014

(Dollars in thousands)

#### **(1) Summary of Significant Accounting Policies**

##### **(a) Organization**

The Georgia Tech Foundation, Inc. (the Foundation) was incorporated in the state of Georgia in 1932 as a not-for-profit corporation. The purposes of the Foundation are to promote higher education in the state of Georgia, to raise and receive funds for the support and enhancement of the Georgia Institute of Technology (the Institute), and to aid the Institute in its development as a leading educational institution. The Institute is a unit of the University System of Georgia and is governed by the Board of Regents of the University System of Georgia (BOR).

##### **(i) Wholly Owned Subsidiaries**

The following organizations are all wholly owned subsidiaries of the Foundation and are included in the consolidated financial statements of the Foundation with all material intercompany accounts and transactions eliminated in consolidation:

The Georgia Tech Foundation Real Estate Holding Corporation (GTFREHC) was incorporated as a not-for-profit corporation in 1990 to hold title to real estate and similar property donated to the Foundation;

The Georgia Tech Foundation Funding Corporation (GTFFC) was incorporated as a not-for-profit corporation in 2000 to serve as the borrower of a portion of Foundation debt;

The Fifth Street Hotel, LLC was formed as a single member limited liability corporation in 2002 to serve as the holder of the land and the building for the Georgia Tech Hotel and Conference Center, the activities of which are subject to unrelated business income tax;

Technology Square, LLC was formed as a single member limited liability corporation in 2002 to serve as the holder of all other land and buildings of the Technology Square project, which are leased to the BOR;

Cypress Academy LLC was formed as a single member limited liability corporation in 2009 to serve as the holder of land near the Georgia Tech campus; and

Georgia Tech Foundation Properties, LLC was formed as a single member limited liability corporation in 2013 to receive and manage gifts of real estate property.

##### **(ii) Affiliated Organizations**

The following organizations, while independent from and not controlled by the Foundation, are affiliated with the Institute and are involved in one or more financial transactions with the Foundation and may have one or more common directors, trustees, or officers:

Georgia Tech Facilities, Inc. (Facilities) is a separate corporation formed to oversee and obtain financing for specified construction projects for the Institute;

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The Georgia Tech Athletic Association (GTAA) is a not-for-profit corporation that operates the intercollegiate athletic program of the Institute;

The Georgia Tech Alumni Association is a not-for-profit affiliate of the Institute organized to serve the needs of the Institute and alumni of the Institute;

Georgia Tech Global, Inc. is a not-for-profit affiliate of the Institute organized to foster and support the global educational and scientific research and economic development activities of the Institute; and

Georgia Advanced Technology Ventures (GATV) is a corporation, affiliated with the Institute, formed to foster and support education, scientific research, and economic development in the state of Georgia.

Transactions with these affiliated organizations are described in notes 4, 6, 7, 8, 15, 16, and 17.

#### **(b) Basis of Presentation**

The consolidated financial statements of the Foundation have been prepared on the accrual basis of accounting under the financial reporting framework of the Financial Accounting Standards Board. The Foundation is a nongovernmental not-for-profit corporation.

#### **(c) Classification of Net Assets**

The Foundation's net assets and changes therein are classified and reported as follows:

*Unrestricted Net Assets* are not subject to donor imposed or time restrictions. Net assets included in this class include unrestricted gifts and board-designated endowment funds.

*Temporarily Restricted Net Assets* are subject to donor imposed or time restrictions. Net assets included in this class include gifts for restricted purposes and earnings on donor-restricted endowment funds.

*Permanently Restricted Net Assets* are subject to donor-imposed restrictions requiring that the net assets be maintained permanently by the Foundation. Realized and unrealized losses on permanently restricted endowment funds first reduce appreciation accumulated in temporarily restricted net assets and then, to the extent necessary, reduce unrestricted net assets. To the extent that losses in an endowment fund reduce temporarily restricted and unrestricted net assets, net assets in these categories will be restored from any future gains of the endowment fund.

#### **(d) Fair Value of Financial Instruments**

Cash equivalents, capital reserve funds, and accounts payable are carried at amounts that approximate their fair value due to the short-term nature of these instruments. Commitments payable and lines of credit are carried at the amount owed, which approximates fair value. Contributions receivable are estimated by discounting expected future cash flows at risk adjusted market interest rates, which approximate fair value at the time of the gift. See notes 1(h), 1(i), 8, 9, and 10, regarding investments,

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charitable remainder trusts, bonds payable, funds held on behalf of other organization, and revocable gift, respectively, for disclosures regarding fair value.

**(e) Cash and Cash Equivalents**

The Foundation considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents. This excludes short-term cash investments that may be held by investment managers for future investments and capital reserve funds.

**(f) Capital Reserve Funds**

The Foundation classifies payments received for the purpose of capital replacement for the Campus Recreation Center, Technology Square and the Georgia Tech Hotel and Conference Center as a capital reserve fund (note 4). The assets of the fund are held pursuant to the lease agreements and are invested in short-term investments and highly liquid debt securities.

**(g) Contributions Receivable, Net**

The Foundation records commitments from donors to make future contributions, recognizing these unconditional promises to give as revenue in the period the commitments are made, discounted to their present value at a risk adjusted market interest rate. An allowance for uncollectible contributions receivable is provided based upon management's judgment, considering such factors as prior collection history, type of contribution, relationship with donor, and other relevant factors.

**(h) Investments**

Investments consist predominantly of marketable securities, privately held limited partnerships, and real estate. Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value with realized and unrealized gains and losses included in the consolidated statements of activities.

Donated gifts of securities are recorded based on estimated fair value at the date the donation is received. Investment income, gains, and losses are presented in the accompanying consolidated statements of activities net of investment fees. Pooled investment earnings and related expenses are allocated on a quarterly basis to each individual fund based on the pro rata market value of each fund's investment balance and in accordance with any donor restrictions.

Investments in private partnership interests are valued using the net asset value (NAV) provided by the general partner as of June 30 of each fiscal year. The change in net assets related to partnership interests is presented as realized and unrealized gain and loss based upon the estimated fair value of each partnership as determined by the general partner. General partners of partnerships that invest in privately held companies (such as LBO and venture capital funds) typically value their assets at cost as adjusted based on recent arms' length transactions. Partnerships investing in public companies use quoted market prices and exchange rates, if applicable. General partners of marketable alternative investments provide values based on quoted market prices and exchange rates for publicly held securities and valuation estimates of derivative instruments. General partners of oil and gas partnerships, real estate partnerships, and similar funds value their assets based on periodic appraisals

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conducted by third-party appraisers. The Foundation uses NAV per share or its equivalent as a practical expedient to estimate fair value, although NAV in many instances may not equal realizable value. The NAV per share or its equivalent was applied to certain investments that do not have readily determinable fair values including hedge funds, private equity, real estate and natural resources. Valuation processes and methodologies utilized by the general partners and investment managers are reviewed by Foundation management.

Direct investments in real estate (as differentiated from real estate investments through managed funds) are stated at cost, net of accumulated depreciation. Long-lived assets, such as direct investments in real estate and capital assets, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset.

(i) ***Charitable Remainder Trusts***

The Foundation has been named the beneficiary of cash and property under charitable remainder trust, charitable lead trust, and charitable gift annuity agreements. For trusts where the Foundation is the trustee, assets are recorded at their fair values when received and an annuity payment liability is recognized at the present value of future cash flows expected to be paid to the donor or other designee. This liability is estimated by the Foundation using actuarial assumptions and the Internal Revenue Service discount rate at the time of the donation. For charitable remainder trust agreements where the Foundation is not the trustee, a contribution receivable is recorded based on the present value of estimated future distributions expected to be received over the term of the agreement. A discount rate commensurate with the risk involved is estimated as of June 30 of each fiscal year.

(j) ***Capital Assets***

Capital assets are stated at cost at the date of acquisition less accumulated depreciation. The Foundation capitalizes interest cost as a component of construction in progress. Depreciation is provided on a straight-line basis over the useful lives of the assets, which range from 3 to 50 years.

(k) ***Endowment***

**Interpretation of Relevant Law**

The Foundation management has interpreted the Georgia Uniform Prudent Management of Institutional Funds Act of 2008 (UPMIFA or the Act) as providing among other things, expanded spending flexibility by allowing, subject to a standard of prudence, the institution to spend from an endowment fund without regard to the book value of the corpus of the fund. This flexibility under UPMIFA allows an expenditure that lowers the value of the corpus of an endowment fund below its book value, which was previously not allowed. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and

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(c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment fund that is not classified as permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by the Act. In accordance with the Act, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund;
2. The purposes of the Foundation and the donor-restricted endowment fund;
3. General economic conditions;
4. The possible effect of inflation and deflation;
5. The expected total return from income and appreciation of investments;
6. Other resources of the Foundation; and
7. The investment policies of the Foundation.

**(l) Use of Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates include the determination of fair value of certain nonpublicly traded partnership investments, the allowance for contributions receivable, and the assumptions made in recording liabilities to life beneficiaries.

**(m) Tax Status**

The Foundation and GTFFC are recognized as organizations exempt from federal income tax under Section 501(a) as an entity described in Section 501(c)(3) of the U.S. Internal Revenue Code, except for taxes on income from activities unrelated to its exempt purpose. GTFREHC is exempt from federal income tax under Section 501(a) as an entity described in Section 501(c)(2) of the U.S. Internal Revenue Code. The single member LLC's are disregarded for tax purposes.

**(n) Recently Implemented Accounting Standards**

In April 2015, Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2015-03, *Interest—Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs* (ASU 2015-03). This ASU requires that debt issuance costs related to debt

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shall be reported in the statement of financial position as a direct deduction from the face amount of that debt, which is consistent with the presentation of debt discounts and premiums. In fiscal 2015, the Foundation elected to early adopt the provisions of ASU 2015-03 and applied retrospective application to all prior periods presented in the consolidated financial statements and notes the consolidated financial statements (note 7).

In May 2015, FASB issued ASU No. 2015-07, *Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent)* (ASU 2015-07). This ASU eliminates the requirement to categorize investments in the fair value hierarchy if their fair value is measured at NAV per share (or its equivalent) using the practical expedient as discussed in FASB Subtopic 820-10. In fiscal 2015, the Foundation elected to early adopt the provisions of ASU 2015-07 and applied retrospective application to all prior periods presented in the notes to the consolidated financial statements (note 10).

#### (2) Contributions Receivable, Net

Contributions receivable, which represent unconditional promises from donors, are due as follows:

	<u>2015</u>	<u>2014</u>
Within one year	\$ 24,037	17,637
One to five years	39,261	27,823
More than five years	56,180	11,403
	<u>119,478</u>	<u>56,863</u>
Gross contributions receivable	119,478	56,863
Less allowance for uncollectible contributions	(8,549)	(4,260)
Less present value component	(13,846)	(3,485)
	<u>97,083</u>	<u>49,118</u>
Net contributions receivable	\$ 97,083	49,118

Contributions receivable for current year gifts are initially measured at fair value in the year the receivable is recorded based on the present value of future cash flows discounted at a rate commensurate with risks involved, which is an application of the income approach. Current year gifts included in contributions receivable reflected at fair value at June 30, 2015 and 2014 were \$67,622 and \$11,974, respectively.

The discount rates used to calculate the present value component range from 2.39% to 5.41%.

The consolidated financial statements do not include conditional pledges, expectancies, and bequests that have not been recognized as revenue. These undiscounted amounts totaled \$408,607 and \$329,698 at June 30, 2015 and 2014, respectively. The Foundation allowance for uncollectible contributions is estimated by using past collections of contributions receivable as an indication of future collections. At June 30, 2015 and 2014, the four largest outstanding donor pledge balances represented 49% and 34%, respectively, of the Foundation's gross contribution receivable.

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Notes to Consolidated Financial Statements

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(Dollars in thousands)

**(3) Investments**

Investments at June 30, 2015 and 2014 are summarized as follows:

	Fiscal year 2015		Fiscal year 2014	
	Percentage	Amount	Percentage	Amount
Cash and cash equivalents	4.3%	\$ 66,514	8.6%	\$ 133,989
Domestic equities	19.4	302,943	16.7	260,940
International equities	20.0	312,942	14.8	231,870
Bonds and bond funds	9.7	152,126	9.6	150,544
Commodity fund	—	—	1.7	27,161
Hedge funds:				
Long-short funds	11.6	181,773	12.0	187,339
Multi-strategy funds	10.0	156,191	9.7	152,082
Private equities:				
Buyout funds	5.4	84,102	6.6	103,161
Venture funds	8.0	126,382	7.1	111,310
Distressed securities funds	3.0	47,648	3.6	55,950
Real estate and real estate funds	4.6	71,850	4.1	63,624
Natural resources	4.0	62,256	5.5	86,828
	<u>100.0%</u>	<u>\$ 1,564,727</u>	<u>100.0%</u>	<u>\$ 1,564,798</u>

- (a) This category includes assets that are cash or readily convertible to cash, such as money market funds.
- (b) This category includes investments in funds that take long positions in publicly traded equity securities. Approximately, 49% of the investments are in U.S. companies and 51% are in non-U.S. companies. A range of styles, market caps, and geographic focuses is included. The public nature of the securities makes this category very liquid.
- (c) This category includes investments in funds that take long positions in corporate bonds, senior loans, government bonds, and long and short positions in derivatives thereof.
- (d) This category includes commodity funds that take ownership of commodity derivatives. These are investments that are very liquid.
- (e) This category includes investments in hedge funds that take long and short positions primarily in equity securities, credit securities, index derivatives, and event driven situations. Managers vary in style, market cap focus, geographic focus, sectors of focus, and types of securities, with some having considerable flexibility in each of these areas. The funds also vary in net long/short positioning with most equity funds generally maintaining a low net and little or no leverage. Most credit funds generally maintain a moderate net long position and little or no leverage.
- (f) This category includes private equity funds that provide growth equity or take full ownership of the companies in which they invest. Private equity funds take significant ownership positions in start up or early stage companies largely in the technology or healthcare spaces. These are private investments

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that cannot be redeemed since the investment is distributed as the underlying investments are liquidated, which generally takes 4–8 years. There are currently no plans to sell any of these investments prior to their liquidation so the assets are carried at NAV as estimated by the fund manager.

- (g) This category includes investments in direct real estate investments and real estate equity funds. The investments in real estate equity funds take ownership of properties ranging from office, retail, multi-family, land, and hotel. These are investments that cannot be redeemed since the investment is distributed as the underlying investments are liquidated, which generally takes 5–10 years. There are currently no plans to sell any of these investments prior to their liquidation so the assets are carried at NAV as estimated by the manager.

The Foundation has investments, as a limited partner, in 126 and 122 partnerships at June 30, 2015 and 2014, respectively. These partnerships invest in a wide variety of assets including international equities, venture capital, buyout funds, distressed securities, real estate, fixed income, and diversifying strategies. At June 30, 2015, the Foundation's largest ownership interest in a single partnership was 12.2% of that partnership's assets. The Foundation's ownership interest was 6.3% or less for the remaining partnerships. No individual partnership investment exceeds 0.9% of the Foundation's assets and no manager controls partnerships having more than 1.9% of the Foundation's assets. The values of the Foundation's partnership investments as furnished by the general partners are reviewed by Foundation management, and management believes the values shown at June 30, 2015 and 2014 are reasonable.

As of June 30, 2015 and 2014, the Foundation's direct investment in real estate consists of ownership of properties with a total net book value of \$26,392 and \$25,818, respectively. Depreciation expense totaling \$116, related to investments in real estate, was recognized during both the years ended June 30, 2015 and 2014.

The Foundation's investments are exposed to several risks, such as changes in interest rates, currency fluctuations, market fluctuations, and credit risks. Changes in financial markets occur daily and it is quite likely that changes in the carrying values of investments will occur. Such changes could materially affect the amounts reported in the Foundation's consolidated financial statements.

The limitations and restrictions on the Foundation's ability to redeem or sell hedge funds and private investments vary by investment and have required notice periods for certain hedge funds, to specified terms at inception (generally 10 years) associated with private investment interests (note 10). Distributions from each private investment will be received as the underlying investments of the funds are liquidated by the general partner. As of June 30, 2015, management estimates the average remaining life of the private investments is approximately five years.

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(Dollars in thousands)

As of June 30, 2015 and 2014, the Foundation's remaining outstanding commitments to private investments, which are projected to be paid over the succeeding six years, totaled \$234,061 and \$172,573, respectively, in the following investment strategies:

	<u>2015</u>	<u>2014</u>
Private equities:		
Venture capital	\$ 59,163	45,910
Buyout	50,876	47,448
Distressed securities	18,998	11,284
Real estate	42,841	36,873
Natural resources	62,183	31,058
	<u>\$ 234,061</u>	<u>172,573</u>

Investments in private equity, natural resources and real estate funds are generally made through limited partnerships. Under the terms of these partnership agreements, the Foundation is obligated to remit additional funding periodically as capital or liquidity calls are exercised by the general partner. These partnerships have a limited existence, and under such agreements may provide for annual extensions for the purpose of disposing portfolio positions and returning capital to investors. However, depending on market conditions, the inability to execute the fund's strategy, or other factors, the general partner may extend the terms or request an extension of terms of a fund beyond its originally anticipated existence or may wind the fund down prematurely. The Foundation cannot anticipate such changes because they are based on unforeseen events. As a result, the timing of future capital calls or distributions in any particular year are not certain.

The Foundation charges investment accounts an administrative fee for general overhead costs incurred in connection with the support and management of its investment funds. During 2015 and 2014, the Foundation charged an administrative fee, which is based on a percentage of the twelve quarter trailing average market value of endowment funds, totaling \$7,623 and \$6,940, respectively.

#### (4) Leases

##### (a) *Capital Leases*

###### (i) **Campus Recreation Center Lease**

In support of the Institute, the Foundation borrowed funds and constructed and placed into service the Campus Recreation Center (CRC) in 2004. It then leased the facility to the BOR under an annual lease that expires on February 28 of each year, but is renewable on a year-by-year basis at the option of the BOR until 2031. Under the terms of the lease, payments are not to exceed \$4,000 annually and are used to retire the debt incurred by the Foundation and provide for a capital replacement reserve. The BOR's failure to exercise its options through 2031 has been determined to be remote and thus, a lease receivable has been recorded totaling \$40,061 and \$42,183 as of June 30, 2015 and 2014, respectively. The debt outstanding on the Series 2011A and Series 2011B Bonds (collectively, the CRC Bonds) totaled \$36,910 and \$38,530 as of June 30, 2015 and 2014, respectively.

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In November 2011, the Foundation refunded the Series 2001A Bonds with the proceeds of the Series 2011A Bonds, which resulted in additional debt service requirements (note 7). The rental payments under the lease were increased in 2012 to provide additional rental amounts to pay the additional debt service requirement. The amount of the lease receivable is equal to the net present value of total lease payments to be received, discounted at 3.51% annually, which is the Foundation's total interest cost of the CRC Bonds. The Foundation recorded a corresponding deferred revenue liability, representing the revenue to be recognized in future periods from the lease as a result of the additional debt service requirement. The revenue is recognized at a constant periodic rate of return consistent with the amortization of interest cost over the term of the related debt. The deferred revenue balance related to the CRC lease was \$7,429 and \$8,217 as of June 30, 2015 and 2014, respectively.

The annual lease payments, including payments to the capital replacement reserve for 2015 through 2030, range from \$3,613 to \$3,621, and for 2031, it is \$2,000. The payments for the capital replacement reserve for 2015 through 2030 range from \$306 to \$307.

The Foundation leases from the BOR the land on which the CRC is located under a 30-year lease, expiring 2031. Upon full payment of the debt incurred by the Foundation to construct the CRC, the ground lease terminates and the CRC will be transferred to the BOR by the Foundation.

#### (ii) **Technology Square Lease**

During 2004, in support of the Institute, the Foundation borrowed funds and constructed a development on campus, on land the Foundation owned, known as Technology Square. It then leased the Facilities and land to the BOR pursuant to an annual lease, which expires on June 30 of each year, but is renewable on a year-by-year basis at the option of the BOR until 2032. The likelihood of the BOR's failure to exercise its options through 2032 has been determined to be remote and thus, the Foundation has recorded a lease receivable in the amount of \$123,094 and \$129,369 as of June 30, 2015 and 2014, respectively. Upon retirement of the Technology Square debt, the ownership of the land and improvements to the property, with the exception of the Georgia Tech Hotel and Conference Center, which is not leased to the BOR, will be gifted to the BOR at no cost.

During 2015, the Institute and the Foundation amended the Technology Square lease to allow the Foundation to retain ownership of the retail space within the Georgia Tech Hotel and Conference Center and not gift the retail space to the BOR, upon retirement of the Technology Square debt. Instead, the fourth floor of the Economic Development Building (EDB) will be included with the property gifted to the BOR upon retirement of the Technology Square debt. The lease terms, including lease payments, remained unchanged with the exception of the underlying assets that will be gifted to the BOR. No gain or loss was recognized.

The lease payments are used to retire the debt incurred by the Foundation and to provide for major replacement and renewal of the buildings. The debt outstanding on the Series 2002B, Series 2012A and Series 2012B Bonds (collectively, the Technology Square Bonds), not

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including the debt associated with the Georgia Tech Hotel and Conference Center, totaled \$111,850 and \$116,970 as of June 30, 2015 and 2014, respectively.

In April 2012, the Foundation refunded the Series 2002A Bonds with the proceeds of the Series 2012A Bonds, which resulted in additional debt service requirements (note 7). The rental payments under the lease were increased in 2012 to provide additional rental amounts to pay the additional debt service requirements on the Technology Square Bonds as well as provide for a capital replacement reserve. The amount of the lease receivable is equal to the net present value of total lease payments to be received, discounted at 3.35% annually, which was the Foundation's total interest cost in the Series 2012 Bonds. The Foundation recorded a corresponding deferred revenue liability, representing the revenue to be recognized in future periods from the lease as a result of the additional debt service requirement. The revenue is recognized at a constant periodic rate of return consistent with the amortization of interest cost over the term of the related debt. The deferred revenue related to the Technology Square lease was \$21,081 and \$23,104 as June 30, 2015 and 2014, respectively.

The annual lease payments, including payments to the capital replacement reserve for 2015 through 2022 and 2023 through 2032, are \$10,718 and \$9,010, respectively. The payments for the capital replacement reserve for 2015 through 2032 range from \$505 to \$506.

#### **(b) Operating Lease**

The Foundation leased the Georgia Tech Hotel and Conference Center to a third party in 2004. The lease is a 30-year operating lease and is automatically renewable for an additional 10 years, unless either party declines to renew. Under the lease agreement, the Foundation receives base rent, payments for capital replacement, and incentive rent. During 2015 and 2014, the Foundation received \$4,400 and \$4,375, respectively, in lease payments, representing base rent, from the third party; \$974 and \$807, respectively, in payments for capital replacement; and \$91 and \$0, respectively, each year in payments for incentive rent. The Foundation has debt outstanding totaling \$31,360 and \$32,325 as of June 30, 2015 and 2014, respectively, related to the Georgia Tech Hotel and Conference Center (note 7). The land and building are considered a capital asset of the Foundation (note 5).

#### **(c) Capital Reserve Funds**

At June 30, 2015 and 2014, the Foundation held funds for the purpose of capital replacement for the CRC, Technology Square and the Georgia Tech Hotel and Conference Center totaling \$8,524 and \$7,429, respectively. At June 30, 2015 and 2014, \$7,164 and \$6,452, respectively, of the capital reserve fund is held for the Institute for capital replacement for the CRC and Technology Square and is included in other liabilities in the accompanying consolidated statements of financial position. The capital reserve funds for the Georgia Tech Hotel and Conference Center totaled \$1,360 and \$977 as of June 30, 2015 and 2014, respectively.

#### **(5) Capital Assets**

The Foundation's capital assets consist of the Georgia Tech Hotel and Conference Center and the retail space within the Georgia Tech Hotel and Conference Center building, both of which are located in Technology

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Square on the Institute's campus, as well as various furniture and equipment. The buildings were placed into service in 2004.

The Foundation's capital assets are as follows:

	<b>June 30</b>	
	<b>2015</b>	<b>2014</b>
Land	\$ 3,395	3,395
Buildings	38,868	38,868
Furniture and equipment	9,836	10,109
Less accumulated depreciation	<u>(16,995)</u>	<u>(16,466)</u>
Total capital assets	<u>\$ 35,104</u>	<u>35,906</u>

Depreciation expense totaling \$1,587 and \$1,537 was recognized during 2015 and 2014, respectively. The furniture and equipment are depreciated over useful lives of three to ten years. The buildings are depreciated over a 50-year period.

#### (6) Commitment Payable

During 2010, the Foundation agreed to guarantee and pay, through a commitment of support, a \$10,555 bond obligation (2010B Bond) issued by Facilities during 2010 to refund the 2008C Bonds that were used to finance campus construction and the purchase of campus real estate as well as to provide funds in the amount of \$1,560, to terminate an interest rate swap associated with the 2008C Bonds. The bonds mature on November 1, 2027 and require mandatory principal and interest payments until maturity. At June 30, 2015 and 2014, respectively, Facilities had \$8,248 and \$8,765 outstanding on the 2010B Bond, including accrued interest. Foundation payments to Facilities during 2015 and 2014, to satisfy Facilities' debt service requirements, totaled \$812 and \$814, respectively, each year. At June 30, 2015, amounts due in less than one year, in one to five years, and in more than five years totaled \$573, \$2,260, and \$5,415, respectively.

In June 2002, the GTAA executed a promissory note to the Foundation for \$1,080 at an interest rate of 5.07%, with payments to be made through September 1, 2027. The Foundation has recorded a note receivable (included in other assets) for the GTAA that totals \$707 and \$745 as of June 30, 2015 and 2014, respectively.

In June 2004, the Foundation entered into an agreement with the GTAA, whereby the GTAA committed to pay the Foundation \$137 per year as long as the Facilities' 1997A (now 2010B) Bond is outstanding. The payments received were used to pay Facilities for a portion of the commitment to fund the 2010B Bond. The payments remaining to be received total \$1,718 and \$1,855 as of June 30, 2015 and 2014, respectively. The Foundation has recorded a contribution receivable, discounted to give effect to the future cash flows from the GTAA, in the amount of \$1,280 and \$1,358, as of June 30, 2015 and 2014, respectively.

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**(7) Debt**

**(a) Lines of Credit**

Lines of credit as of June 30, 2015 and 2014 consist of the following:

<u>Borrowing entity</u>	<u>Maturity</u>	<u>Line of Credit Limit</u>	<u>Outstanding as of June 30</u>	
			<u>2015</u>	<u>2014</u>
GTFFC	April 2016	\$ 10,000	7,300	7,900
GTFFC	November 2015	10,000	7,300	7,900
GTFFC	June 2016	10,000	6,981	7,947
Foundation – working capital	November 2015	10,000	—	—
Foundation – working capital	June 2016	10,000	—	—
Foundation – EBB	October 2016	28,500	18,917	27,715
			<u>\$ 40,498</u>	<u>51,462</u>

The Foundation guaranteed three \$10,000 lines of credit in the name of the GTFFC in 2015 and 2014. The Foundation had two \$10,000 lines of credit in the name of the Foundation in 2015 and 2014. Interest is calculated using 30-day LIBOR. This resulted in an average effective interest rate of 0.78% and 0.74% at June 30, 2015 and 2014, respectively. The Foundation expects to renew each line of credit prior to expiration.

In September 2012, the Foundation approved a grant to the Institute for the construction of the Engineered Biosystems Building (EBB) on the Institute's campus for an amount not to exceed \$35,500. In October 2012, the Foundation established a nonrevolving line of credit with a bank (Foundation-EBB) in the amount of \$35,500 to fund the grant to the Institute for the construction of the EBB. The line of credit was renewed in October 2014 in the amount of \$28,500. The cumulative amount advanced and the amount available for loans was \$27,882 and \$618, respectively, as of June 30, 2015. The amount due to the bank will be reduced with gifts received for the EBB and other support received from affiliated organizations. Interest is calculated using 30-day LIBOR, resulting in an effective interest rate of 0.66% and 0.62% at June 30, 2015 and 2014, respectively.

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**(b) Bonds Payable**

Bonds payable as of June 30, 2015 and 2014 consist of the following:

	<u>Interest rates—fixed</u>	<u>Maturity (serially)</u>	<u>Original issue</u>	<u>Outstanding as of June 30</u>	
				2015	2014
Campus Recreation					
Center Bonds:					
Series 2011A – tax exempt	4.00%–5.25%	2031	\$ 32,695	32,695	32,695
Series 2011B – taxable	1.56%–2.53%	2018	9,035	4,215	5,835
Technology Square Bonds:					
Series 2002B – taxable	6.60%–6.66%	2032	73,190	53,200	55,535
Series 2012A – tax exempt	2.00%–5.00%	2032	79,500	79,500	79,500
Series 2012B – taxable	1.31%–1.89%	2018	21,455	10,510	14,260
2009 Bonds:					
Series 2009A – tax exempt	4.38%–5.00%	2030	18,970	18,970	18,970
Series 2009B – taxable	5.49%–6.24%	2025	35,000	26,105	28,005
Total bonds payable, gross				225,195	234,800
Unamortized bond issuance costs				(1,971)	(2,212)
Unamortized premium				13,920	15,260
Unamortized discount				(15)	(17)
Total bonds payable, net				\$ 237,129	247,831

***Campus Recreation Center Bonds***

During May 2001, the Series 2001A Bonds were issued to provide funds to finance the costs of construction of the CRC, a facility that has been constructed on the Institute's campus. During November 2011, the Series 2011A and 2011B Bonds were issued to refund the outstanding principal amount of \$36,840 of the Series 2001A Bonds, pay certain costs of issuance, and finance a portion of the termination of an interest rate swap related to the Series 2001A Bonds.

The Foundation has leased the CRC to the BOR under a capital lease effective February 2001 (note 4). These bonds are not secured by any interest in the CRC, the ground lease or the rental agreement. These bonds are general unsecured obligations of the Foundation.

The 2011A Bond was issued with a bond premium of \$4,805, which is being amortized and had a balance of \$3,521 and \$3,879 as of June 30, 2015 and 2014, respectively. Annual debt service payments including interest related to CRC bonds for years 2016 through 2031 range from \$3,307 to \$3,314.

***Technology Square Bonds***

During January 2002, the Series 2002A and Series 2002B Bonds (collectively, the Series 2002 Bonds) were issued to provide funds to finance the costs of the acquisition, construction, and installation of an

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addition to the Institute's campus known as Technology Square. Technology Square includes the college of business building, a hotel and conference center, a global learning center, a parking deck, an economic development building, retail space, and a bookstore. During April 2012, the Foundation refunded the outstanding principal amount of \$91,465 of the Series 2002A Bonds with proceeds received from the issuance of the Series 2012A Bonds. In addition, during April 2012, the Foundation borrowed \$21,455 in Series 2012B Bonds to finance a portion the termination of an interest rate swap related to the Series 2002 Bonds and pay certain costs of issuance.

The Foundation leased the hotel and conference center under an operating lease to a third party in 2004. The Foundation has also leased the other components of Technology Square to the BOR, on behalf of the Institute, under a capital lease, effective July 1, 2004 (note 4). These bonds are not secured by any interest in the Technology Square development, in any rental agreement relating to the development, or in any revenue received by the Foundation from the ownership or operation of any portion of the development. These bonds are general unsecured obligations of the Foundation.

The 2012A Bond was issued with a bond premium of \$12,802, which is being amortized and had a balance of \$9,837 and \$10,773 as of June 30, 2015 and 2014, respectively. Annual debt service payments including interest related to the Series 2002B Bonds for the years 2016 through 2022 and 2023 through 2032 range from \$5,943 to \$5,949 and \$4,334 to \$4,345, respectively. Annual debt service payments including interest related to the Series 2012A and Series 2012B Bonds for years 2016 through 2032 range from \$7,748 to \$7,754.

#### ***Series 2009 Bonds***

In 2009, the Series 2009A and Series 2009B Bonds (collectively, the Series 2009 Bonds) were issued to provide funds to refinance a portion of the lines of credit and to refund the costs of acquisition of three properties adjacent or close to the Institute's campus. The bonds are general unsecured obligations of the Foundation.

The Series 2009A Bonds were issued with a bond premium of \$837, which is being amortized and had a balance of \$562 and \$608 as of June 30, 2015 and 2014, respectively. Annual debt service payments including interest related to the Series 2009A Bonds for years 2016 through 2025 totals \$922 and 2026 through 2030 ranges from \$4,261 to \$4,266. Annual debt service payments including interest related to the Series 2009B Bonds for years 2016 through 2025 range from \$3,475 to \$3,490.

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The following represents the mandatory principal redemptions on bonds payable until maturity:

	Campus recreation center bonds		Technology square bonds			2009 Bonds	
	Series 2011A	Series 2011B	Series 2002B	Series 2012A	Series 2012B	Series 2009A	Series 2009B
	Fiscal year:						
2016	\$ —	1,645	2,500	—	3,795	—	1,995
2017	—	1,670	2,670	—	3,850	—	2,105
2018	820	900	2,850	1,065	2,865	—	2,225
2019	1,790	—	3,040	4,045	—	—	2,350
2020	1,875	—	3,250	4,225	—	—	2,480
Thereafter	28,210	—	38,890	70,165	—	18,970	14,950
	<u>\$ 32,695</u>	<u>4,215</u>	<u>53,200</u>	<u>79,500</u>	<u>10,510</u>	<u>18,970</u>	<u>26,105</u>

Principal redemptions on the Series 2009A will begin in 2026.

The following financial statement line items for fiscal 2014 were affected by the implementation of ASU 2015-03 (note 1(n)):

	<u>As originally reported</u>	<u>As adjusted</u>	<u>Effect of change</u>
Statement of financial position			
Other assets	\$ 10,209	7,997	(2,212)
Bonds payable, net	250,043	247,831	(2,212)

**(8) Funds Held on Behalf of Other Organization**

The Foundation manages certain investments on behalf of GTAA. These investments amount to \$109,163 and \$109,862 at June 30, 2015 and 2014, respectively, and are recorded in the accompanying consolidated statements of financial position as funds held on behalf of other organization. Investment income, fees, gains and losses earned on the funds held on behalf of the GTAA (GTAA funds) are allocated equitably on a quarterly basis, based on the value of GTAA funds as a share of the pooled investments. The Foundation's agreement with GTAA stipulates that a six month notification of intent to redeem is required, and that the funds will be distributed to GTAA at the value determined by the Foundation at the end of the next quarter end after the six month notification period.

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Activity of the funds held on behalf of other organization is as follows:

	<u>2015</u>	<u>2014</u>
Balance, beginning of year	\$ 109,862	100,521
Additions	12,246	9,125
Investment gains, net of fees, attributable to balances	1,818	14,176
Withdrawals	<u>(14,763)</u>	<u>(13,960)</u>
Balance, end of year	<u>\$ 109,163</u>	<u>109,862</u>

#### (9) Revocable Gift

The Institute of Paper Science and Technology, Inc., which now operates as the Institute of Paper Chemistry Foundation (IPCF), maintained a research and educational program focused on paper science and technology from 1929 through 2004. During 2004, the academic and research operations of IPCF were merged with the operations of the Institute and the Georgia Tech Research Corporation (GTRC). In December 2004 in connection with this merger, the Foundation accepted a revocable gift from IPCF, through a project agreement entered into by the Foundation, the Institute and IPCF. IPCF transferred temporarily and permanently restricted assets, totaling \$35,218, to the Foundation. IPCF, however, retained the right to revoke the gift through July 1, 2023, through a refund or a transfer to a successor entity.

In June 2014, the Institute, the Foundation, and IPCF amended the project agreement. The amendment eliminated IPCF's right to revoke the gift. As a result, during 2014 the Foundation recognized \$20,733 and \$23,723 as temporarily restricted and permanently restricted other gift income, respectively, in the accompanying consolidated statements of activities and reduced the related liability to \$0.

#### (10) Fair Value Measurements

The Foundation's estimates of fair value for financial assets and liabilities are based on the framework established in the FASB Accounting Standards Codification Topic 820, *Fair Value Measurement*. The framework is based on the inputs used in valuation and gives the highest priority to quoted prices in active markets and requires that observable inputs be used in the valuations when available. The disclosure of fair value estimates in the hierarchy is based on whether the significant inputs into the valuation are observable. In determining the level of the hierarchy in which the estimate is disclosed, the highest level, Level 1, is given to unadjusted quoted prices in active markets and the lowest level, Level 3, to unobservable inputs that reflect the Foundation's significant market assumptions. The three levels of the fair value hierarchy are as follows:

Level 1 – Valuations based on unadjusted quoted market prices for identical assets or liabilities in active markets that the Foundation has the ability to access.

Level 2 – Valuations based on pricing inputs that are other than quoted prices in active markets, which are either directly or indirectly observable. Examples include commingled funds which hold actively traded public securities, but whose valuations are determined only periodically, (typically monthly).

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Other examples include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; or valuations based on models where the significant inputs are observable (e.g., interest rates, yield curves, prepayment speeds, credit risks, default rates, loss severities, etc.) or can be corroborated by observable market data.

Level 3 – Valuations are derived from other valuation methodologies, including pricing models, discounted cash flow models, and similar techniques. Level 3 valuations incorporate certain assumptions and projections that are not observable in the market and require significant professional judgment in determining the fair value assigned to such assets and liabilities. Level 3 investments primarily comprise alternative investments that do not have a liquid market at the balance sheet date. Inputs used for Level 3 may include the original transaction price, recent transactions in the same or similar market, completed or pending third party transactions in the underlying investment or comparable issuers, and subsequent rounds of financing. When observable prices are not available, these investments are valued using one or more valuation techniques described below:

**Market Approach:** This approach uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities.

**Income Approach:** This approach determines a valuation by discounting cash flows.

**Cost Approach:** This approach is based on the principle of substitution and the concept that a market participant would not pay more than the amount that would currently be required to replace the asset.

Although a secondary market exists for these investments, it is not active and individual transactions are typically not observable. When transactions do occur in this limited secondary market, they may occur at discounts to the reported NAV.

The fair value hierarchy requires the use of observable market data when available. Assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurements. The classification of assets and liabilities in the fair value hierarchy is not necessarily an indication of the risks or liquidity, but is based on the observability of the valuation inputs.

In accordance with Subtopic 820-10, certain investments that are measured at fair value using the NAV per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the accompanying consolidated statements of financial position.

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The following table presents for each level within the fair value hierarchy, the Foundation's recurring and nonrecurring fair value measurements for assets and liabilities as of June 30, 2015:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Investments measured at NAV</u>	<u>Total</u>	<u>Redemption or liquidation</u>	<u>Days notice</u>
Assets:							
Cash and cash equivalents	\$ 4,584	—	—	—	4,584	Daily	1
Capital reserve funds	8,524	—	—	—	8,524	Daily	1
Investments:							
Cash and cash equivalents	66,514	—	—	—	66,514	Daily	1
Domestic equities	158,849	—	—	550	159,399	See note (b)	See note (b)
Domestic equities – commingled funds	—	—	—	143,544	143,544	Daily	3–5
International equities	91,015	—	—	—	91,015	Daily	3–5
International equities – commingled funds	—	—	—	221,927	221,927	Monthly	3–15
Bond and bond funds	115,652	—	—	—	115,652	Daily	1–3
Bond and bond funds – commingled funds	—	—	—	36,474	36,474	Daily	5
Hedge funds	—	—	—	337,964	337,964	See note (a)	See note (a)
Private equities	—	—	—	258,132	258,132	Illiquid	N/A
Real estate and real estate funds	—	—	—	71,850	71,850 <sup>(1)</sup>	Illiquid	N/A
Natural resources	—	—	—	62,256	62,256	Illiquid	N/A
Total investments	432,030	—	—	1,132,697	1,564,727		
Contributions receivable from remainder trusts	—	16,052	—	—	16,052	N/A	N/A
Charitable remainder trusts	—	23,005	—	—	23,005	N/A	N/A
Total	\$ 445,138	39,057	—	1,132,697	1,616,892		
Liability:							
Funds held on behalf of other organization	\$ —	—	109,163	—	109,163	N/A	N/A
Disclosure:							
Bonds payable	\$ 256,000	—	—	—	256,000	N/A	N/A

(1) As of June 30, 2015, real estate and real estate funds balance includes the Foundation's direct investment in real estate valued at total net book value of \$26,392 (note 3).

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Note (a) – Hedge Funds (June 30, 2015):

Certain investments in hedge funds may be redeemed upon a 5 to 90 day notice to the fund manager and permit a monthly or quarterly exit from the fund. The fair values of these hedge funds totaled \$108,312. Certain other hedge funds have semiannual or annual exit dates, which occur more than 90 days after the Foundation's fiscal year end. The fair value of these hedge funds, with a notice and a redemption period exceeding 90 days, which could be redeemed during 2015, totals \$123,189. Five hedge funds, with a fair value of \$106,463, contain provisions that they may be redeemed after a one to three year period upon notification to the fund manager.

Note (b) – Domestic Equities (June 30, 2015):

Certain investments in domestic equities have restrictions around the liquidation of those equities based on the availability of a potential buyer. The fair values of these domestic equities totaled \$550. The fair value of domestic equities that are redeemable daily with a 3-5 day notice period totaled \$158,849.

Bonds payable carrying value at June 30, 2015 and 2014 was \$237,129 and \$247,831, respectively. The fair value of bonds payable is approximately \$256,000 and \$270,000 based on quoted market prices at June 30, 2015 and 2014, respectively.

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The following table presents for each level within the fair value hierarchy, the Foundation's recurring and nonrecurring fair value measurements for assets and liabilities as of June 30, 2014:

	Level 1	Level 2	Level 3	Investments measured At NAV	Total	Redemption or liquidation	Days notice
Assets:							
Cash and cash equivalents	\$ 3,617	—	—	—	3,617	Daily	1
Capital reserve funds	7,429	—	—	—	7,429	Daily	1
Investments:							
Cash and cash equivalents	133,989	—	—	—	133,989	Daily	1
Domestic equities	242,845	—	—	18,095	260,940	Daily	3-5
International equities	88,360	—	—	57,932	146,292	Daily	3-5
International equities – commingled funds	—	—	—	85,578	85,578	Monthly	3-15
Bond and bond funds	129,617	—	—	—	129,617	Daily	1-3
Bond and bond funds – commingled funds	—	—	—	20,927	20,927	Daily	5
Commodities – commingled funds	—	—	—	27,161	27,161	Monthly	5
Hedge funds	—	—	—	339,421	339,421	See note (a)	See note (a)
Private equities	—	—	—	270,421	270,421	Illiquid	N/A
Real estate and real estate funds	—	—	—	63,624 <sup>(1)</sup>	63,624	Illiquid	N/A
Natural resources	—	—	—	86,828	86,828	Illiquid	N/A
Total investments	594,811	—	—	969,987	1,564,798		
Contributions receivable from remainder trusts							
	—	15,756	—	—	15,756	N/A	N/A
Charitable remainder trusts	—	24,402	—	—	24,402	N/A	N/A
Total	\$ 605,857	40,158	—	969,987	1,616,002		
Liability:							
Funds held on behalf of other organization	\$ —	—	109,862	—	109,862	N/A	N/A
Disclosure:							
Bonds payable	\$ 270,000	—	—	—	270,000	N/A	N/A

(1) As of June 30, 2014, real estate and real estate funds balance includes the Foundation's direct investment in real estate valued at total net book value of \$25,818 (note 3).

Note (a) – Hedge Funds (June 30, 2014):

Certain investments in hedge funds may be redeemed upon a 5 to 90 day notice to the fund manager and permit a monthly or quarterly exit from the fund. The fair values of these hedge funds, totaled \$99,796. Certain other hedge funds have semiannual or annual exit dates, which occur more than 90 days after the Foundation's fiscal year end. The fair value of these hedge funds, with a notice and a redemption period

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exceeding 90 days, which could be redeemed during 2014, totals \$146,238. Five hedge funds, with a fair value of \$93,387, contain provisions that they may be redeemed over a one to three year period upon a notification to the fund manager.

During 2015 and 2014, the fair value of liabilities classified as Level 3 in the fair value hierarchy changed as follows:

	<b>Funds held on behalf of other organization</b>
Balance at June 30, 2013	\$ 100,521
Net income, earnings attributable to balances	14,176
Additions during the year	9,125
Withdrawals during the year	<u>(13,960)</u>
Balance at June 30, 2014	109,862
Net income, earnings attributable to balances	1,818
Additions during the year	12,246
Withdrawals during the year	<u>(14,763)</u>
Balance at June 30, 2015	<u>\$ 109,163</u>

**(11) Net Assets Released from Restrictions**

The Foundation reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statements of activities as net assets released from restrictions.

The Foundation reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Foundation reports expirations of donor restrictions when the acquired long-lived assets are placed in service.

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Net assets were released from restrictions related to accomplishing program activities for the years ended June 30, 2015 and 2014 as follows:

	<u>2015</u>	<u>2014</u>
Georgia Institute of Technology	\$ 93,032	79,105
Georgia Tech Alumni Association	39	34
Georgia Tech Athletic Association	378	403
Georgia Tech Facilities, Inc.	294	275
Georgia Tech Global, Inc.	190	200
	<u>93,933</u>	<u>80,017</u>
Total net assets released from restrictions	\$ <u>93,933</u>	<u>80,017</u>

**(12) Net Assets**

Temporarily restricted net assets at June 30, 2015 and 2014 are restricted for the following purposes:

	<u>2015</u>	<u>2014</u>
Accumulated appreciation on donor-restricted endowment funds	\$ 249,078	256,305
Academic programs	315,170	294,428
Scholarships and fellowships	104,205	101,213
Institutional support	48,110	53,449
Facilities	10,343	10,188
	<u>726,906</u>	<u>715,583</u>
	\$ <u>726,906</u>	<u>715,583</u>

Accumulated appreciation on donor-restricted endowment funds represents accumulated earnings on endowments for which the income is not restricted for a specific purpose by the donor. Gifts and accumulated earnings on donor-restricted endowment funds, which are restricted for certain purposes as specified by the donor, include restrictions for support of scholarship programs, academic programs, facilities and institutional support.

Permanently restricted net assets consist of the following at June 30, 2015 and 2014:

	<u>2015</u>	<u>2014</u>
Contributions receivable	\$ 41,727	29,704
Trust funds held by others	11,711	11,812
Endowment funds	576,052	546,864
	<u>629,490</u>	<u>588,380</u>
	\$ <u>629,490</u>	<u>588,380</u>

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Income from permanently restricted net assets may be unrestricted for support of the Institute or may be restricted for academic programs, scholarships and fellowships, or institutional support, as per the donor's specifications.

**(13) Endowment Net Assets**

Endowment net assets consist of the following at June 30, 2015:

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Total</u>
Donor-restricted endowment funds	\$ (201)	542,220	576,052	1,118,071
Board-designated endowment funds	<u>197,764</u>	<u>—</u>	<u>—</u>	<u>197,764</u>
Total endowment net assets	<u>\$ 197,563</u>	<u>542,220</u>	<u>576,052</u>	<u>1,315,835</u>

Endowment net assets consist of the following at June 30, 2014:

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Total</u>
Donor-restricted endowment funds	\$ (84)	563,290	546,864	1,110,070
Board-designated endowment funds	<u>201,528</u>	<u>—</u>	<u>—</u>	<u>201,528</u>
Total endowment net assets	<u>\$ 201,444</u>	<u>563,290</u>	<u>546,864</u>	<u>1,311,598</u>

The Foundation's endowment consists of approximately 2,500 individual funds established for a variety of purposes including both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. Net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

**(a) Return Objectives and Risk Parameters**

The primary long-term financial investment objectives are to preserve the real purchasing power of the endowment and to earn an average annual real total return of at least 5.0% per year, net of management fees, over the long term, defined as rolling five-year periods.

**(b) Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation utilizes a diversified asset allocation strategy designed to achieve its long-term return objectives while minimizing risk. As part of this strategy, the

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Foundation invests a portion of its funds in assets that have desirable return and/or diversification characteristics but which may be less liquid than other investment assets. The Foundation management constantly monitors its liquidity position to assure that it has the funds necessary to meet its obligations.

**(c) Spending Policy**

The Foundation has a policy of appropriating for expenditure, on an annual basis, up to 6.0% of the trailing twelve quarter average market value of its endowment funds. The amount appropriated for expenditure includes an administrative fee for general overhead costs incurred in connection with the support and management of its endowment funds.

Changes in endowment net assets for the years ended June 30, 2015 and 2014 are as follows:

	2015				2014			
	Unrestricted	Temporarily restricted	Permanently restricted	Total	Unrestricted	Temporarily restricted	Permanently restricted	Total
Endowment net assets, beginning of year	\$ 201,444	563,290	546,864	1,311,598	172,079	449,088	491,622	1,112,789
Investment return:								
Investment income	4,140	15,889	165	20,194	3,836	13,732	93	17,661
Net realized/unrealized gain (loss)	1,485	5,771	(56)	7,200	35,595	121,705	1,347	158,647
Total investment return	5,625	21,660	109	27,394	39,431	135,437	1,440	176,308
Contributions	721	1,245	29,078	31,044	751	18,832	52,064	71,647
Other (loss) income	—	(6)	313	307	—	83	104	187
Change in value of trusts and annuities	—	(27)	(312)	(339)	—	236	1,634	1,870
Appropriation of endowment assets for expenditure	(10,227)	(43,942)	—	(54,169)	(10,817)	(40,386)	—	(51,203)
Endowment net assets, end of year	\$ <u>197,563</u>	<u>542,220</u>	<u>576,052</u>	<u>1,315,835</u>	<u>201,444</u>	<u>563,290</u>	<u>546,864</u>	<u>1,311,598</u>

**(d) Funds with Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or the Act requires the Foundation to retain as a fund of perpetual duration. Deficiencies of this nature that are reported in unrestricted net assets were \$201 and \$84 as of June 30, 2015 and 2014, respectively. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after the investment of recent permanently restricted contributions and continued appropriation for certain programs that were deemed prudent by the Board of Trustees. Subsequent gains that restore the fair value of the assets of the endowment fund to the required level will be classified as an increase in unrestricted net assets.

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**(14) Pension Plan**

The Foundation has a mandatory defined contribution plan for its employees in which the employees contribute 5% of their pretax earnings and the Foundation matches the employees contribution on a 2-for-1 basis. The funds are invested with a third-party provider in investment options chosen by the employees. During 2015 and 2014, the Foundation recognized pension expense totaling \$286 and \$294, respectively. The plan has a three-year cliff vesting requirement for each employee to vest in the Foundation's contribution amount. The Foundation also has a supplemental plan in which employees may contribute an additional amount on a voluntary basis. The Foundation does not match these additional amounts.

**(15) Expenses**

**(a) Functional Classification of Expenditures**

Expenses by functional classification for the years ended June 30, 2015 and 2014 are as follows:

	<u>2015</u>	<u>2014</u>
Program services:		
Georgia Institute of Technology	\$ 91,304	82,316
Georgia Tech Alumni Association	3,130	3,005
Georgia Tech Athletic Association	525	788
Georgia Tech Facilities, Inc.	297	310
Georgia Tech Global, Inc.	240	250
	<u>95,496</u>	<u>86,669</u>
General and administrative	10,941	10,895
Fund-raising	4,875	4,137
	<u>111,312</u>	<u>101,701</u>
Total expenses	\$ <u><u>111,312</u></u>	<u><u>101,701</u></u>

Interest expense, relating to debt incurred to support program services totaled \$8,557 and \$8,821 for the years ended June 30, 2015 and 2014, respectively.

**(b) General and Administrative Expenses**

The Foundation classifies certain expenses as general and administrative. These expenses relate primarily to the operations of the Foundation, the Georgia Tech Hotel and Conference Center, and real

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estate owned by the Foundation. Details of general and administrative expenses for the years ended June 30, 2015 and 2014 are as follows:

	<u>2015</u>	<u>2014</u>
Foundation operations	\$ 6,296	6,134
Hotel and conference center	166	207
Real estate expenses	588	652
Depreciation expense	1,703	1,653
Interest expense	2,188	2,249
Total	<u>\$ 10,941</u>	<u>10,895</u>

(c) *Natural Classification of Expenditures*

The Foundation classifies its expenses in functional categories. Expenditures in the natural categories for the years ended June 30, 2015 and 2014 are as follows:

	<u>2015</u>	<u>2014</u>
Salaries	\$ 3,604	3,561
Benefits	551	553
Other personnel services	187	25
Travel	98	103
Utilities	28	46
Supplies and other services	2,252	2,394
Depreciation	1,703	1,653
Interest	10,745	11,070
Expenses incurred or paid to or on behalf of:		
Georgia Institute of Technology	86,352	76,442
Georgia Tech Alumni Association	4,730	4,506
Georgia Tech Athletic Association	525	788
Georgia Tech Facilities, Inc.	297	310
Georgia Tech Global, Inc.	240	250
Total	<u>\$ 111,312</u>	<u>101,701</u>

**(16) Related Parties**

One member of the Board of Directors of Facilities is also a voting trustee of the Foundation.

Two members of the Board of Trustees of the GTAA are also voting trustees of the Foundation.

Four members of the Board of Trustees of the Georgia Tech Alumni Association are also voting trustees of the Foundation.

Two members of the Board of Directors of the GATV are also voting trustees of the Foundation.

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In 2012, the BOR established an executive 457(f) deferred compensation plan (Plan) for the President of the Institute, in which six annual contributions will be made during 2013 through 2018 to an account held by the BOR for the President. The contributions to the Plan will not vest prior to June 30, 2018. The BOR has requested the Foundation to pay the annual contribution into the Plan. The annual contributions are subject to the approval of the Foundation. In 2015 and 2014, the Foundation approved funding in the amount of \$266 and \$167, respectively. In accordance with an agreement with the BOR, if vesting does not occur, the Plan balance, including the contributions and accumulated earnings, will be refunded to the Foundation.

In 2013, the Foundation purchased a \$1,000 life insurance policy on the life of the President of the Institute for the benefit of the President's family. The Foundation approved payment of insurance premiums totaling \$50 and \$50 in 2015 and 2014, respectively.

Transactions with other related parties are described in notes 4, 6, 7, 9, 11, 15, and 17.

#### **(17) Commitments and Contingencies**

In June 2014, the Foundation committed \$24,090 of unrestricted funds to the Institute for support of Institute programs and development operations, with a condition that the funds are to be expended during years 2014 and 2015. If the funds are not expended by June 30, 2016, the remainder is retained by the Foundation. As of June 30, 2015, the Foundation expended a total of \$21,628 and \$2,462 remained as a commitment.

In June 2006, the Foundation entered into a limited guaranty agreement with a bank in the amount of \$4,800 to support a letter of credit pertaining to an obligation GATV has under a rental agreement. The letter of credit was scheduled to expire in June 2015, but was amended to expire in June 2016. As consideration for the limited guaranty agreement, GATV pays the Foundation 0.20% of the limited guaranty amount annually.

#### **(18) Tax Matter**

The Foundation does not have any material unrecognized tax positions that should be recognized in the consolidated financial statements for 2015 or 2014.

#### **(19) Subsequent Events**

In connection with the preparation of the consolidated financial statements, the Foundation management reviewed subsequent events after June 30, 2015 through September 18, 2015, which was the date the consolidated financial statements were available to be issued and determined that there were no significant subsequent events requiring disclosure in the consolidated financial statements.